



DEKRA India Private Limited with offices in Mumbai, Pune, Delhi, and Hyderabad, is a part of the DEKRA SE Group. Headquartered in Stuttgart, Germany, DEKRA is one of the world's leading professional safety firms. With over 44,000 employees in 50 countries, DEKRA has been active in the field of safety and testing since 1925.

We are now looking for competent candidate for techno commercial position as part of our team in product testing and Certification Services in India. This is an excellent opening for bright young persons with an appetite to learn and grow. The vacancy is in our Pune office located at Baner.

Qualification, Experience & Skills required:

1. Bachelor's degree: E&TC or Electrical engineering
2. Minimum 5 years of experience in the given industry
3. Good track record in market
4. Excellent negotiation skills
5. Decision making abilities
6. Knowledge on product testing and certification of E&E and MD products.

Job Description:

Assistant Manager- Product Testing (Reports to General Manager – Product Testing)

As Asst. Manager-PT, your job functions would primarily be :-

- He/she will be responsible for the new business development for the product certification for the scope of DEKRA India.
- He/she will be identifying the potential customer and approach them for the services of DEKRA.
- He/she must meet the sales goals and meet the target set by the management.
- He/she must have the negotiation skills for deal closure
- He/she will have to coordinate with various labs for testing requirements as per requirements.
- He/she must have the experience in executing the projects for EU Directives.
- He/she must have hands on experience on ISO 12100, IEC 60204, IEC 61000 series.
- He/she must have hands on experience on Machinery directive, LVD and EMC regulations.
- He/she must have the knowledge of ISO 13849 for machine validation and risk assessment. he/she must have the knowledge of factory inspection.
- He/she must have the knowledge of vehicle validation for various technology.
- He/she must have hands-on experience in Global Market Access, CB Scheme, BIS/ISI, CE Mark for products likes household, Lighting, PEP and few others
- He/she must understand the automotive testing and certification requirements in India or from overseas.

In addition, you must be pro-active, have excellent language and inter-personal skills and the ability to communicate effectively both verbally and in writing. You must be willing to work with various teams at client location in India and DEKRA global offices and be able to handle time pressures.

Salary: Negotiable.



DEKRA provides an exciting & stimulating work environment and an opportunity for rapid career progression. We provide our employees with regular training and knowledge and encourage them to implement original and unique solutions. Our compensations match the best in the industry.

Please send your applications within 7-days in strict confidence to:

Anand Kulkarni: GM-PT

Anand.kulkarni@dekra.com