

Job Title	Business Development Executive / Assistant Manager
Job Description	<p>This role requires a safety, reliability, and risk management specialist who will contribute to the development of process safety excellence in India, manage projects and relationships with the existing and potential clientele.</p> <ul style="list-style-type: none"> • To develop Business leads in major sector including Automotive, Oil& Gas, Pharma, Chemical, FMCG and other industries. • Drafting and submission of Proposals with rigorous follow-ups for winning the opportunity. • Actively seeking out new sales opportunities through cold calling, networking, and social media, Fairs etc. • Knowledge of MS-office • Hands on knowledge on CRM software is a plus • Thorough understanding of marketing and negotiating techniques • Fast learner and passion for sales • Self-motivated with a results-driven approach • Aptitude in delivering attractive presentations
Work Experience	4 - 8 Years
Work Location	Mumbai/Faridabad/Hyderabad/Gujarat
Educational Qualification	B.E/B.Tech (Chemical)